



JOBSITE SOLUTIONS

 **IVY HI-LIFT**



MISSION

**DEDICATED TO
OUR CUSTOMERS**

WE WILL CONTINUALLY STRIVE
FOR EXCELLENCE IN
EVERYTHING WE DO.



WE WILL DELIVER DEFECT-FREE
COMPETITIVE PRODUCTS AND
SERVICES ON TIME TO OUR
CUSTOMERS AND CO-WORKERS.



WE WILL DO IT RIGHT THE
FIRST TIME.





WELCOME IVY HI-LIFT JOBSITE SOLUTIONS

- INITIAL PLANT SERVICES
- SISTER COMPANIES —
AGGREGATE & BPS

TOGETHER,
OUR NUMBER
ONE PRIORITY
IS TO DELIVERY
QUALITY
PRODUCTS
AND SERVICES.

IVY HI-LIFT was founded in 1958 as a small scaffold rental company in Eugene, Oregon, and has grown to serve seven Western states as part of British-owned Initial Plant Services, Inc. With a complete line of aerial work platforms, contractor and industrial equipment, forklifts and scaffolding, Ivy Hi-Lift has all the equipment for any job—big and small, high and low.

Many construction and industrial customers prefer to outsource in today's competitive business environment. Ivy Hi-Lift can help conserve your capital while providing the most technologically advanced and safest equipment and services. We deliver a unique breadth of expertise and experience, an extensive knowledge of different organizational requirements, and the flexibility and financial strength to provide alternative structures such as equity investments, joint ventures and partnerships.

Ivy Hi-Lift is joined by sister companies Aggregate Equipment & Supply in the Central U.S., and BPS Equipment Rental & Sales in the Southeastern U.S. to form Initial Plant Services, USA, one of the largest access and equipment rental companies in the country. The company is part of British-based Rentokil Initial, an international service group providing specialist

services to industrial, commercial and public sector customers. Rentokil Initial is the world's largest business services company, with revenue totaling more than \$5 billion and more than 150,000 employees in North America, Western Europe and Asia Pacific. Core businesses include: Business Services, Distribution/Transportation Services, Plant Services, Security, Textile Services, Pest Control, and Cleaning/Building Maintenance.

As part of the growing Initial Plant Services family, Ivy Hi-Lift has successfully completed thousands of jobs throughout the Western U.S., with experience and expertise second to none. From Fairbanks, Alaska, to Tucson, Arizona, we are recognized as industry experts. Whether it is one small mixer for a brick mason's residential job or truckloads of scaffolding and equipment for an oil refinery shutdown, in every case, we will help plan and support your project so it is completed successfully.

Ivy Hi-Lift is proud to have provided four decades of service to companies like yours. We welcome you to investigate our dynamic network of products and services, including those of our sister companies, which will help bring your next job in on-time and under budget.



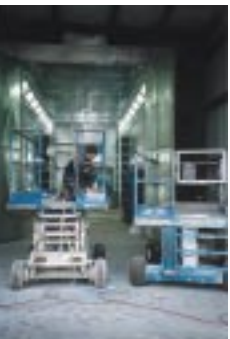
FULL SERVICE IVY HI-LIFT DELIVERS



- RENTALS & LEASING
- SALES & SERVICE
- SAFETY



▲ Service Center



▲ Paint Booth

A FULL SERVICE COMPANY

Ivy Hi-Lift specializes in the rental, sales and service of aerial work platforms, contractor and industrial equipment, forklifts and scaffolding. We provide services throughout the Western U.S., and nationwide as a part of Initial Plant Services, USA. Our speciality is providing complete jobsite solutions and facility management.

RENTALS & LEASING

We are one of the largest equipment rental companies in the U.S., with the nation's largest aerial work platform and access fleet. We rent or lease for short or long term, including rental and lease-purchase options, and full-service leases.

SALES & SERVICE

Ivy Hi-Lift is an authorized distributor for many of the industry's most trusted brand names. You can purchase new or used equipment at great prices based on Ivy's collective buying power. With our large rental fleet, used equipment is an excellent option to fill your equipment needs.

SERVICE

Our service, parts and accessories come with being an authorized distributor. Our technicians are manufacturer trained. These professionals, combined with our radio dispatched service vehicles, make for an unbeatable combination. Our fleet is so well maintained that we offer a "Double Your Money Back Guarantee" on many products to assure you less downtime and more profits. Our quality improvement/quality assurance program guarantees you the best equipment and most reliable services.

SAFETY

Ivy Hi-Lift's award winning safety program can make your jobsite safer than ever before. All Ivy managers and supervisors are trained for safety and efficiency. Our dedication to employee and customer safety is unmatched. We assign safety managers to every large project. And, we provide safety training programs that can be brought directly to your facility or jobsite. A testament to our program's success includes receiving the Associated General Contractors coveted Henry Hannon Safety Award. Ivy Hi-Lift is the first and only non-contractor company to win the award.



EQUIPMENT

REACH, LIFT & BUILD

- AERIAL WORK PLATFORMS
- FORKLIFTS
- CONTRACTOR & INDUSTRIAL EQUIPMENT

AERIAL WORK PLATFORMS & FORKLIFTS

Take your pick from our fleet of nearly 4,000 self-propelled aerial work platforms from leading manufacturers such as JLG, Mayville Engineering Company and Terex. With heights from 15 to 156 feet, choose from a compact narrow electric scissorlift that travels through a standard doorway, to the world's largest telescoping boomlift (JLG 150HAX)—we have it all.

In addition to our large aerial work platform fleet, we carry compact portable material and personnel lifts, and large mast climbing work platforms with capacities of more than 7,000 pounds and heights to over 600 feet.

Also available are construction and industrial forklifts of nearly every size and capacity. Just a few of the key manufacturers we represent include Gradall and SkyTrak reach forklifts, and Komatsu, Hyster and Champ construction and industrial forklifts.

CONTRACTOR & INDUSTRIAL EQUIPMENT

In many of our locations we also carry a complete line of contractor and industrial equipment, tools and supplies, from more than 300 leading manufacturers. With millions invested in our equipment, we are ready to meet your tool and supply needs—large or small. A few of the quality manufacturers we carry include Bobcat, Bomag, Bosch, Broderson, Dalloz Fall Protection, Ditch Witch, E-Z Go, John Deere, Manitex, Miller Welder, Multiquip, R.O. Cranes, Specialty Lighting, Stihl, Sullair, Sullivan Industries, Target, Tennant, Wacker and many more.

The big jobs require professionals. We are experts at tackling every detail of the large industrial maintenance projects. We will have you back on-line efficiently and safely. With our 24-hour on-call service, we can stock your on-site yard within hours after mobilizing.



▲ Aerial Lifts



▲ Forklifts



▲ Contractor & Industrial Equipment



SCAFFOLDING

DESIGN, ERECT & DISMANTLE

- COMPLETE PRODUCT LINE
- EXPERTISE & TECHNOLOGY
- JOBSITE EVALUATION



▲ Modular Scaffold

COMPLETE PRODUCT LINE

Ivy Hi-Lift provides all types of frame, modular, aluminum and powered scaffolding, and shoring—including full design and installation services. We can respond, mobilize, manage and deliver your scaffold jobs on time, safely and more efficiently.

EXPERIENCE

Ivy Hi-Lift is one of the nation's largest scaffolding providers. Since 1958, we have provided 24-hour, guaranteed on-time scaffold services to our customers. Our expertise in the forest products, oil and chemical refining, ship building, and heavy commercial industries is unparalleled.

TECHNOLOGY

We use the latest technology to guarantee quick and professional design and inventory control. Scaffolding design with I-Scaf™, our computer-assisted design system, takes the guesswork out of scaffold jobs. This state-of-the-art design system prescribes only the equipment you need for your job. Ivy uses an industry recognized computer-aided inventory control system to ensure equipment and supplies are available when you need them. With our multiple branch locations, additional equipment is always close by.

TIME IS MONEY

We understand how critical time is to industrial maintenance shutdowns and overhauls. Ivy's job site superintendents and management teams work closely with your plant production and maintenance personnel to ensure expedient, cost-effective and safe scaffolds throughout the shutdown. We can mobilize for your emergency projects in hours. Our shutdown/turnaround capabilities are second to none.

JOB SITE EVALUATION

Because we are a full-service access company, our expertise is unequalled. We can evaluate your job site and offer the safest, most cost-effective combination of access products to complete your project on time, as promised. No other national company can offer full scaffold design & installation services, including powered suspended scaffold, powered self-propelled platforms and mast climbing products to over 600 feet high. We have the greatest selection of access and lift products to choose from.

▼ Frame Scaffold



IVY LOCATIONS

IVY AFFILIATIONS*

ARIZONA:

TEMPE

2066 E. University
Tempe, AZ 85281
Tel: (602) 968-5591
Fax: (602) 968-8861

CALIFORNIA:

BELMONT

510 Harbor Blvd.
Belmont, CA 94002
Tel: (650) 593-1100
Fax: (650) 593-9175

FRESNO

Tel: (209) 464-1764

GLENDALE

3311 San Fernando Rd.
Los Angeles, CA 90065
Tel: (800) 540-6360
Fax: (213) 255-2187

LA MIRADA

14861 Artesia Blvd.
La Mirada, CA 90638
Tel: (714) 994-6360
Fax: (714) 994-7512

MARTINEZ

1000 Howe Rd.
Martinez, CA 94553
Tel: (925) 228-0332
Fax: (925) 228-0349

SACRAMENTO

550 Drever St.
W. Sacramento, CA 95691
Tel: (916) 372-2555
Fax: (916) 372-1678

IDAHO:

BOISE

1953 E. Commercial St.
Meridian, ID 83642
Tel: (208) 884-1234
Fax: (208) 884-3186

NEVADA:

LAS VEGAS

2642 E. Lone Mountain Rd.
N. Las Vegas, NV 89031
Tel: (702) 399-3850
Fax: (702) 399-0177

RENO

(702) 355-9902

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2110 W. 2nd Ave.
Eugene, OR 97402
Tel: (541) 484-2511
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PORTLAND

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Portland, OR 97218
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Fax: (503) 255-7614

SALEM

1860 22nd St. SE
Salem, OR 97309
Tel: (503) 399-9568
Fax: (503) 399-9281

UTAH:

SALT LAKE CITY

2449 S. Constitution Blvd.
West Valley, UT 84119
Tel: (801) 974-5858
Fax: (801) 974-5588

WASHINGTON:

BELLINGHAM

(360) 733-8212

EVERETT

(425) 513-9578

KENT

8810 S. 208th St.
Kent, WA 98031
Tel: (253) 872-4175
Fax: (253) 872-0456

LONGVIEW

132 Industrial Way
Longview, WA 98632
Tel: (360) 578-0300
Fax: (360) 578-0301

PASCO

1519 E. Hillsboro St.
Pasco, WA 99301
Tel: (509) 547-8565
Fax: (509) 547-8630

SEATTLE

(206) 284-4090

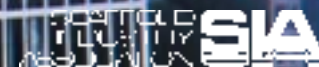
TACOMA

3737 112th St. SW
Tacoma, WA 98499
Tel: (253) 589-9500
Fax: (253) 589-0377

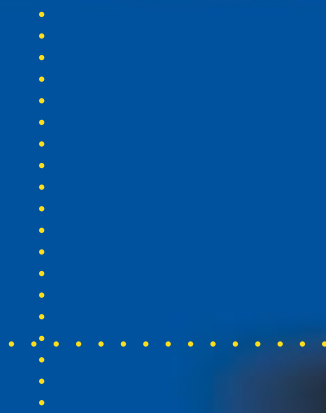
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